# Political and Economic Reinforcement 

Kalle Moene

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## Reinforcment

## Enhancement:

A shift in inequality leads to endogenous adjustments changing inequality in the same direction.


## U.S welfare generosity and wage dispersion 1945-2002



Social Transfers/GDP • d9d1 ratio, Male Wages

European welfare generosity and wage dispersion 1976-2002


- Inequality depends on public policy $G$ and the productivity dispersion $P$ ( $\gamma$ a shift parameter)

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- Public policy depends on inequality and average productivity $P_{a}$

$$
G=G\left(I, P_{a}\right)
$$

## Ex

- Differentiating

$$
\begin{aligned}
& \frac{d l}{d \gamma}=\frac{1-P_{g} G_{p}}{D} l_{\gamma} \\
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$$
\frac{d G}{d \gamma}=\frac{G_{i} l_{\gamma}}{1-I_{g} G_{i}}
$$

Political and economic reinforcement combined rightarrow even higher multipliers

- $P$ and $G$ be endogenous

$$
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- D positive

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## Economic enforcement

## Ideal competition versus <br> Real competition

## Creative destruction and wage inequality

- profits of a job invested in at time $t$

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\Pi(t, t)=\theta(t) F(t)-\sum_{s=t}^{t+\theta(t)-1} W(s, t)
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- Free entry $\Pi(t, t)=B(n(t), t)$
- Free exit: termination of jobs of age $\theta(t)$ :

$$
(1-\alpha \xi) F(t-\theta(t)+1)-Q(t)=0
$$

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- $\xi$ down $\Rightarrow n$ up, $\theta$ down, a higher level of income per capita $n x$ and a higher average wage $\bar{w}$
- direct wage compressing effect is strengthened via structural change and reallocation of workers
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- higher rate of technological change increases wage compression via structural change
- to the extent that $\lambda$ depends on $n$, wage compression implies higher growth and more compression


## heterogenous workers

Sorting

$$
\begin{aligned}
& p_{H} F\left(\theta_{H}\right)-w_{H}=p_{L} F\left(\theta_{H}\right)-w_{L} \\
& p_{L} F\left(\theta_{H}+\theta_{L}\right)=w_{L}
\end{aligned}
$$

The wage distribution support efficient sorting has $\beta=1$

$$
\frac{w_{H}-w_{L}}{w_{L}}=\beta \frac{p_{H}-p_{L}}{p_{L}}(1+\lambda)^{\theta_{L}}
$$

Compression: $\beta<1$, inefficient, but of a special kind.

## Dispersion of TFPR in Norway vs. United States

| United States | 1977 | 1987 | 1997 |
| :--- | ---: | ---: | ---: |
| S.D. | .45 | .41 | .49 |
| $75-25$ | .46 | .41 | .53 |
| $90-10$ | 1.04 | 1.01 | 1.19 |
| Norway | 1997 | 2001 | 2005 |
| S.D. | .35 | .34 | .33 |
| $75-25$ | .37 | .34 | .34 |
| $90-10$ | .8 | .74 | .73 |

Political Reinforcement

## Political reinforcement: Welfare spending as a normal and

 inferior goodIndividual social preferences over disposable income $C_{i}=(1-t) w_{i}$ and welfare spending $G$ - contingent on the social parameter $h_{i}$ :

- $V_{i}=v\left(C_{i}, G ; h_{i}\right)$ for members of income class $i$
- $v$ quasi concave utility function, for instance

$$
V_{i}=U\left((1-t) w_{i}\right)+h_{i} G \equiv V_{i}\left(G ; w_{i}\right)
$$

Figure: Social Welfare Should be Expanded. Predicted probabilities


## Voting

- with party platforms $G_{L}$ and $G_{R}$, voters in income class $i$ for whom

$$
\Delta_{i}=V_{i}\left(G_{L}, w_{i}\right)-V_{i}\left(G_{R}, w_{i}\right) \geq \epsilon_{i}
$$

vote left

## Competition within and between parties

Factions:

- The idealists Preferences $W_{L}(g)$ in the left party, and $W_{R}(g)$ in the right party.
- The opportunists, Preference $q$ for the left and $(1-q)$ for the right party
- Must have consent by both factions

$$
\begin{aligned}
N_{L}\left(G_{L}, G_{R}\right) & \left.=\left[q\left(G_{L}, G_{R}\right)\right]^{\alpha_{L}}\left[W_{L}\left(G_{L}\right)-W_{L}\left(G_{R}\right)\right)\right]^{1-\alpha_{L}} \\
N_{R}\left(G_{L}, G_{R}\right) & \left.=\left[1-q\left(G_{L}, G_{R}\right)\right]^{\alpha_{R}}\left[W_{R}\left(G_{R}\right)-W_{R}\left(G_{L}\right)\right)\right]^{1-\alpha_{R}}
\end{aligned}
$$

Mixed cooperative non-cooperative game: The equilibrium: $\tilde{G}_{L}, \tilde{G}_{R}$ that fit in the internal bargaining solution, and that are consistent best responses to the program of the opposing party, i.e. where

$$
\begin{aligned}
& \max _{G_{L}} N_{L}\left(G_{L}, \tilde{G}_{R}\right)=N_{L}\left(\tilde{G}_{L}, \tilde{G}_{R}\right) \\
& \max _{G_{R}} N_{R}\left(\tilde{G}_{L}, G_{R}\right)=N_{R}\left(\tilde{G}_{L}, \tilde{G}_{R}\right)
\end{aligned}
$$

(PUNE, Roemer)

Figure: The political party equilibrium


As long as the bargaining power of the realists is positive, $\beta_{j}>0$ for $j=R, L$, a mean preserving compression of wages raises the welfare generosity of the political programs of both sides of the political spectrum.

## Economic Reinforcement: Empowerment of welfare spending

Nash-product $\left[V_{i}^{e}-V_{i}^{u}\right]^{\alpha_{i}}\left[p_{i}-w_{i}\right]^{1-\alpha_{i}}$

$$
V_{i}^{e}-V_{i}^{u}=\gamma_{i}\left[U\left(c_{i}\right)-\delta_{i} U\left(\bar{c}_{i}\right)-\left(1-\delta_{i}\right) U(g)\right]
$$

where $\bar{c}_{i}=(1-b g) \bar{w}_{i}$ and $U$ is CRRA with $\mu$.

- $\mu<1$ higher $g$ reduce pre tax wage gap
- $\mu \geq 1$ higher $g$ reduce the pre-tax wage inequality $I=w_{s} / w_{\omega}$ between any weak group $\omega$, with $\alpha_{\omega} \leq 1 / \mu$, and any group $s$ with a more productive job.
- Coordination: all wages in income class $i$ are set simultaneously. Nash product $\max _{w_{i}}\left[U\left(c_{i}\right)-\delta_{i} U\left(\bar{c}_{i}\right)-\left(1-\delta_{i}\right) U(g)\right]^{\alpha_{i}}\left[p_{i}-w_{i}\right]^{1-\alpha_{i}}$ is replaced by

$$
\max _{w_{i}}\left(1-\delta_{i}\right)\left[U\left(c_{i}\right)-U(g)\right]^{\alpha_{i}}\left[p_{i}-w_{i}\right]^{1-\alpha_{i}}
$$

- Coordination means that one source of heterogeneity different outside job opportunities- does no longer affect wages: Differentials across jobs become smaller.

Political and Economic
Reinforcement combined
Inequality Multiplier

Table: Generosity and Inequality. IV-regressions

|  | $(1)$ <br> Inequality | $(2)$ <br> Generosity | $(3)$ <br> Inequality |
| :--- | :---: | :---: | :---: |
| Generosity | $-0.374^{* *}$ |  |  |
| Inequality |  | $(4)$ <br> Unemployment <br> generosity |  |
|  |  |  |  |
| Unemployment |  | $-1.190^{* *}$ |  |
| generosity |  | $(0.235)$ |  |
| F-value first step | 39.30 | 15.11 | 13.26 |
| P-value Sargan | 0.1317 | 0.6247 | 0.2510 |
| N | 359 | 359 | 359 |

Standard errors in parentheses. Instruments for generosity are measures of right wing in government and the share of women in parliament. Instruments for inequality are coordination in bargaining and industrial conflicts. All models include country and ye measures of gdp per capita, openness, tertiary education, union density, and depende population See appendix for details. ${ }^{* *} p<.05$

Table: Generosity and Inequality. IV-regressions

## (1) <br> (2) <br> Inequality Generosity

## Generosity <br> -0.374** <br> (0.147) <br> Inequality <br> -1.190** <br> (0.235)

